

City of Burnsville, Minnesota

Police City Hall Financing & Franchise Fee Class Rate Study July 9, 2024

Goals for the Work Session

- Review financial projections for funding alternatives for the major facilities improvement projects
 - ✓ Impacts on ratepayers
 - ✓ Impacts on the Facilities Fund
- Receive feedback on a preferred option
- Consider next steps for the funding strategy



Long-Term Financial Planning Timeline

Reviewed Three Alternatives & Selected 100% Franchise Fee Option

Discussed Proposed Plans with the Credit Rating Agency

Nov. 2023

Facilities
 Funding
 Alternatives
 Analysis

March 2024

Financial Management Plan Update

May 2024

Rating Evaluation Service

July 2024

Franchise Fee
 Class Rate Study

Updated the FMP
Model with revised
CIP & 2023 actuals

Reviewed Options Based on the Guidance and feedback to date



Facilities Capital Projects Assumptions

Major Project Cost Estimates

- 2025: Police City Hall
 - ✓ \$98M
- 2029: Fire Station No. 2
 - ✓ \$32.5M
- 2033: Maintenance Facility
 - ✓ \$77.9M

Major Project Bond Estimates

- 2025: Police City Hall
 - ✓ \$100M
- 2029: Fire Station No. 2
 - ✓ \$30M
- 2033: Maintenance Facility
 - ✓ \$80M

Note: Costs are inflated 4.0% per year



Funding Options

- Option No. 1: Same Increase by Class
 - ✓ All class rates adjusted by the same percentage to support debt service requirement
- Option No. 2: Variable Increases Across Classes
 - ✓ All class rates adjusted by different percentages to support debt service requirements
- Option No. 3: Phased, Variable Increase Across Classes
 - ✓ All class rates adjusted by a different percentages to support debt service requirements
 - ✓ Phased in over a two-year period



Assumptions, continued...

- Facilities Projects
 - ✓ Costs based on pre-design data
 - ✓ Four-year intervals between major projects
 - ✓ Debt service starts the year after construction begins
 - ✓ Inflation assumed at 4.0%
 - ✓ Supports existing CIP needs
 - ✓ Franchise Fees to support any new debt service requirements
- Excludes any potential projects as the result of pending studies
- Includes currently projected housing growth



Comparative Analysis

Electric Utility Franchise Fees by Class									
		Small	Small		Public Street	Municipal	Municipal		
Statistic	Residential	C&I, ND	C&I, D	Large C&I	Lighting	Pumping, ND	Pumping, D		
Mean	3.45	8.84	28.34	122.48	-	0.83	2.65		
Median	3.39	8.07	26.50	119.25	-	-	-		
Range (Min.)	-	-	-	-	-	-	-		
Range (Max.)	7.00	19.10	63.00	263.00	-	12.00	48.50		

Natural Gas Utility Franchise Fees by Class								
Statistic	Residential	C&I, A	C&I, B	C&I, C	SVDF, A	SVDF, B	LVDF	
Mean	3.52	5.43	13.04	51.88	78.35	91.90	209.99	
Median	3.64	5.21	11.95	46.75	70.93	70.93	119.00	
Range (Min.)	-	-	-	-	-	-	-	
Range (Max.)	7.00	12.00	40.00	180.00	258.00	315.00	810.84	



Estimated, Average Monthly Accounts

Electric Utility by Class								
Class	Total (n)	Total (%)						
Residential	26,943	89%						
Small C&I, Non-Demand	1,897	6%						
Small C&I, Demand	1,065	4%						
Large C&I	207	1%						
Total	30,112	100%						

Natural Gas Utility by Class							
Class	Total (n)	Total (%)					
Residential	20,308	90%					
Commercial A	1,002	4%					
Commercial B	597	3%					
Commercial C	592	3%					
SVDF A & B	25	0%					
LVDF	5	0%					
Total	22,529	100%					



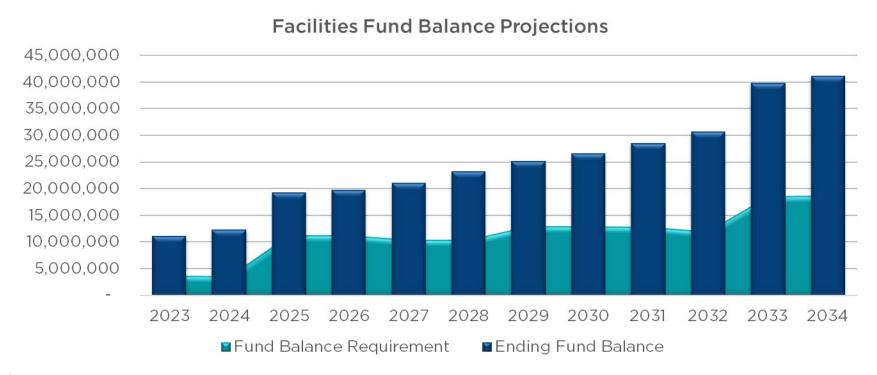
Option No. 1: Same Increase by Class

Monthly Projected Class Rates by Project								
Class	Current	Police/City Hall (2026)	Fire Station No. 2 (2030)	Maintenance Facility (2034)				
Electric Utility								
Residential	4.00	8.80	11.53	15.76				
Small C&I, ND	12.00	26.40	34.62	47.29				
Small C&I, ND	40.00	88.00	115.39	157.61				
Large C&I	180.00	396.00	519.26	709.28				
Natural Gas Utility								
Residential	4.00	8.80	11.53	15.76				
Commercial A	12.00	26.40	34.62	47.29				
Commercial B	40.00	88.00	115.39	157.61				
Commercial C	180.00	396.00	519.26	709.28				
SVDF A & B	180.00	396.00	519.26	709.28				
LVDF	180.00	396.00	519.26	709.28				

Note: Assumes no fee increases until 2026 & 3%/year increases in interim years



Option No. 1: Fund Balance Projections





Option No. 1: Same Increase by Class

Advantages

- Maintains strong Facilities Fund balances
- Maintains current revenue sharing amount classes
- Potentially easier to explain to ratepayers

Disadvantages

- May result in franchise fees greater than peer cities
- Implements the franchise fee increase in a single year
- Does not adjust individual class rates
- Highest residential class rate among the options



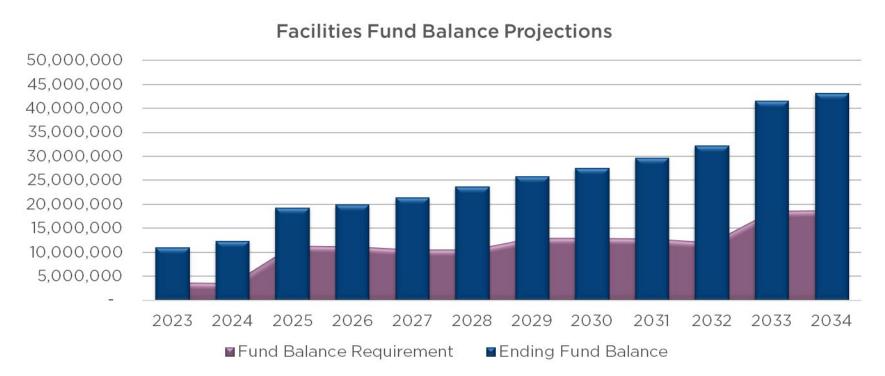
Option No. 2: Variable Increases Across Classes

Monthly Projected Class Rates by Project							
Class	Current	Police/City Hall (2026)	Fire Station No. 2 (2030)	Maintenance Facility (2034)			
Electric Utility							
Residential	4.00	8.00	10.49	14.31			
Small C&I, ND	12.00	28.80	37.76	51.58			
Small C&I, ND	40.00	80.00	104.90	143.29			
Large C&I	180.00	468.00	613.68	838.23			
Natural Gas Utility							
Residential	4.00	8.00	10.49	14.31			
Commercial A	12.00	28.80	37.76	51.58			
Commercial B	40.00	80.00	104.90	143.29			
Commercial C	180.00	468.00	613.68	838.23			
SVDF A & B	180.00	468.00	613.68	838.23			
LVDF	180.00	468.00	613.68	838.23			

Note: Assumes no fee increases until 2026 & 3%/year increases in interim years



Option No. 2: Fund Balance Projection





Option No. 2: Variable Increases Across Classes

Advantages

- Maintains strong Facilities Fund balances
- More progressive franchise fee structure
- Remains more consistent with peer communities
- Lowest residential class rate among the options

Disadvantages

- May result in franchise fees greater than peer cities
- Implements the franchise fee increase in a single year
- Inconsistent franchise fee increases across classes
- Shifts revenue sharing amount among the classes



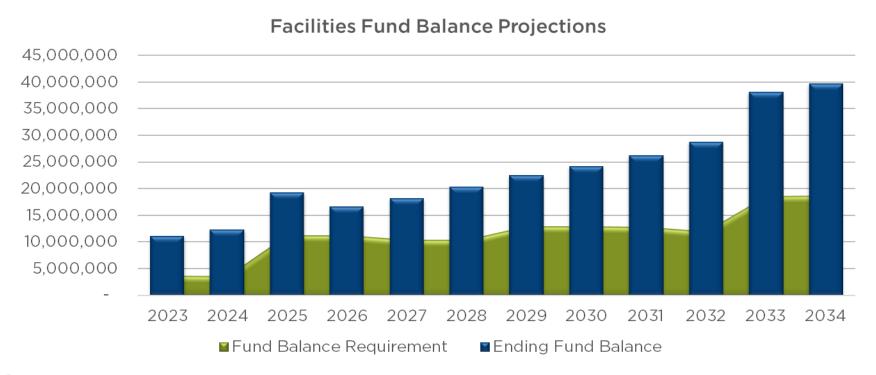
Option No. 3: Phased, Variable Increase Across Classes

Monthly Projected Class Rates by Project							
Class	Current	Police/City Hall (2026/2027)	Fire Station No. 2 (2030)	Maintenance Facility (2034)			
Electric Utility							
Residential	4.00	6.00/8.25	10.51	14.35			
Small C&I, ND	12.00	20.40/29.58	37.66	51.44			
Small C&I, ND	40.00	60.00/82.50	105.04	143.48			
Large C&I	180.00	324.00/486.00	618.72	845.11			
Natural Gas Utility							
Residential	4.00	6.00/8.25	10.51	14.35			
Commercial A	12.00	20.40/29.58	37.66	51.44			
Commercial B	40.00	60.00/82.50	105.04	143.48			
Commercial C	180.00	324.00/486.00	618.72	845.11			
SVDF A & B	180.00	324.00/486.00	618.72	845.11			
LVDF	180.00	324.00/486.00	618.72	845.11			

Note: Assumes no fee increases until 2026 & 3%/year increases in interim years



Option No. 3: Fund Balance Projections





Option No. 3: Phased, Variable Increase Across Classes

Advantages

- Maintains strong Facilities Fund balances
- More progressive franchise fee structure
- Remains more consistent with peer communities
- Phases the franchise fee increase in over two years

Disadvantages

- May result in franchise fees greater than peer cities
- Inconsistent franchise fee increases across classes
- Shifts revenue sharing amount among the classes
- Creates additional costs for the City
- More complicated than other funding alternatives



Residential Franchise Fees Summary

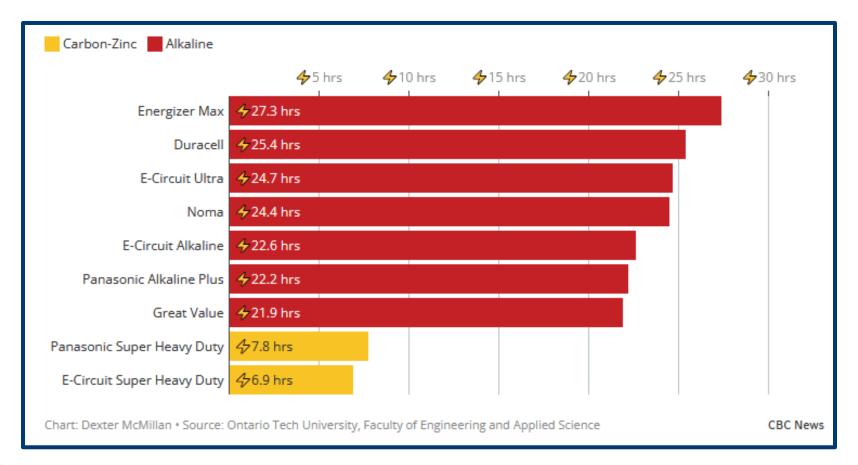
Residential Franchise Fees Rates, By Utility Type								
	Option No. 1		Option	Option No. 2		n No. 3		
Project	Electric	Gas	Electric	Gas	Electric	Gas		
Current	4.00	4.00	4.00	4.00	4.00	4.00		
Police/City Hall	8.80	8.80	8.00	8.00	6.00/ 8.25	6.00/ 8.25		
Fire Station No. 2	11.53	11.53	10.49	10.49	10.51	10.51		
Maint. Facility	15.76	15.76	14.31	14.31	14.35	14.35		
Total Change	11.76	11.76	10.31	10.31	10.35	10.35		



Policy Discussion

- Given the guidance to date and the information presented today, does the City Council have a preferred option
 - ✓ Option No. 1 Same Increase by Class
 - ✓ Option No. 2 Variable Increases Across Classes
 - ✓ Option No. 3 Phased, Variable Increase Across Classes
- Next Step
 - ✓ Updated cost estimates
 - ✓ Reach out to the utility providers









THANK YOU! QUESTIONS?

Residential Franchise Fees Summary

Residential Franchise Fees Rates, Combined Utilities by Year and Month								
	Option No. 1		Option	Option No. 2		n No. 3		
Project	Year	Month	Year	Month	Year	Month		
Current	96.00	8.00	96.00	8.00	96.00	8.00		
Police/City Hall	211.20	17.60	192.00	16.00	144.00/ 198.00	12.00/ 16.50		
Fire Station No. 2	276.72	23.06	251.76	20.98	252.24	21.02		
Maint. Facility	378.24	31.52	343.44	28.62	344.40	28.70		
Total Change	282.24	23.52	247.44	20.62	248.00	20.70		

